

# AppConnect and AppTunnel: Advanced Security for Mobile Apps

The largest companies in the world trust MobileIron® as their foundation for Mobile IT. Available as a highly-scalable on-premise or cloud solution, MobileIron was purpose-built to secure and manage mobile apps, documents, and devices. MobileIron was the first to deliver key innovations such as multi-OS mobile device management (MDM), mobile application management (MAM), and BYOD privacy.

As mobile becomes a primary computing platform for the enterprise, every business function will mobilize core operations through apps. These apps live outside the enterprise perimeter and can run on personally-owned or minimally managed devices. Mobile IT must protect the app data while preserving the user experience.

## The Connected Container

A “*container*” is set of protected data. This data is separated from all other data on the device and is protected from unauthorized apps or users.

In the first generation of enterprise mobility, all business data and associated apps were segregated into monolithic, email-based containers. While this protected business data, it forced users into an experience they did not like.

In the new generation of enterprise mobility, user experience is core and requires:

- For end user: Security must be invisible. The mobile experience must be integrated. Privacy must be preserved, especially on personally-owned devices.
- For Mobile IT: Business data must be protected. Device support must be broad. Helpdesk impact must be minimal. The business must be enabled quickly.

The MobileIron *connected container* architecture meets these requirements and secures the mobile apps lifecycle. It has two components:

### 1. MobileIron AppConnect:

MobileIron AppConnect containerizes apps to protect app data-at-rest without touching personal data. Each app becomes a secure container whose data is encrypted, protected from unauthorized access, and removable. Because each user has multiple business apps, each app container is also connected to other secure app containers. This allows the sharing of policies like app single sign-on and the sharing of data like documents. All app containers are connected to MobileIron for policy management.

### 2. MobileIron AppTunnel:

MobileIron AppTunnel provides secure tunneling and

### Challenge

Prevent data loss as mobile apps become business-critical and widely adopted

### Solution

MobileIron AppConnect MobileIron AppTunnel

### Benefits

- Secure mobile app lifecycle
- Protect app data-at-rest without touching personal data
- Protect app data-in-motion without VPN
- Protect privacy thru data separation
- Configure apps silently and update policies dynamically without user action
- Support both SDK and wrapping methods for app containerization
- Support both iOS and Android
- Support both in-house and public apps

### Recent Recognition

**Gartner:** MobileIron positioned in the Leaders Quadrant of the Magic Quadrant for Mobile Device Management Software (May 2012)

**Info-Tech:** MobileIron listed as a Champion in the Mobile Device Management Suites Vendor Landscape (Aug 2012)

**IDC:** MobileIron named fastest-growing mobile enterprise management vendor in the world (Sept 2012)



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access control to protect app data-in-motion without requiring VPN. While the MobileIron platform also supports 3rd party VPNs, many customers do not want to open up VPN access to every app on a device. As an alternative, AppTunnel provides granular, app-by-app session security to connect each app container to the corporate network. It builds upon the proven MobileIron Sentry technology, which is installed at thousands of customers and was the industry's first intelligent gateway for ActiveSync email.

## AppConnect

MobileIron AppConnect creates a secure app container through either an SDK and wrapper for iOS or a wrapper for Android. This container is connected to other secure app containers and to the MobileIron console for ongoing management:

- **Authentication:** Confirm identity through domain username and password or certificates so only approved users can access business apps
- **Single sign-on:** Enforce time-based app-level sign-on across app containers
- **Authorization:** Allow or block app usage or storage based on device posture
- **Configuration:** Silently configure personalized settings such as user name, server name, and custom attributes without requiring user intervention
- **Encryption:** Ensure that all app data stored on the device is encrypted
- **DLP controls:** Set data loss prevention (DLP) policies, e.g., copy/paste, print, and open-in permissions, so sensitive data doesn't leave the container
- **Dynamic policy:** Update app policies dynamically
- **Reporting:** Provide app usage statistics
- **Selective wipe:** Remotely wipe app data without touching personal data

## AppTunnel

MobileIron AppTunnel provides tunneling and access control to protect app data-in-motion without requiring VPN. AppTunnel provides several layers of security:

- **Unique connection:** Establish for only authorized apps, users, and devices
- **Certificate-based session authentication:** Prevent man-in-the-middle attacks
- **Access control rules:** Block network access if app-side security is compromised

## About MobileIron

MobileIron has been chosen by thousands of organizations that are transforming their businesses through enterprise mobility. Available as an on-premise or a cloud solution, MobileIron was purpose-built to secure and manage mobile apps, documents, and devices for global companies. MobileIron has been chosen by 7 of the 10 top global pharmaceutical companies, 4 of the 5 top global automotive manufacturers, 3 of the top 5 global retailers, and half of the 10 top global law firms.

### Customer Perspective

**Apps:** "MobileIron has been a very strategic platform for us to support and manage our mobile devices and apps."  
Life Technologies (Life Sciences)

**BYOD:** "MobileIron provides exactly the framework we needed to let our people use the device of their choice."  
Thames River Capital (Financial Services)

**Innovation:** "MobileIron is helping us become a technology innovator."  
Norton Rose (Legal)

**Multi-OS:** "We needed a truly multi-OS solution. MobileIron was without doubt the most comprehensive."  
Colt Car Co. / Mitsubishi (Automotive)

**Scale:** "[MobileIron] did a great job not only helping us getting the product scaled, but also fixing any kind of issues."  
Lexington School District (Education)

**Security:** "In our sector, the right mobile security solution is not a nice to have, it's mandatory."  
National Health Service (Healthcare)

**Support:** "In this day and age of bad customer service, my experience with MobileIron has been consistently great."  
City of North Vancouver (Government)

**User experience:** "MobileIron's strength is its ease of use for iPad owners."  
KLA-Tencor (Technology)

Note: Some Android wrapping features are targeted for a future release. Some features may differ between operating systems.

Gartner, Inc., Magic Quadrant for Mobile Device Management Software, Phillip Redman, John Girard, Monica Basso, May 17, 2012. Gartner does not endorse any vendor, product or service depicted in its research publications, and does not advise technology users to select only those vendors with the highest ratings. Gartner research publications consist of the opinions of Gartner's research organization and should not be construed as statements of fact. Gartner disclaims all warranties, expressed or implied, with respect to this research, including any warranties of merchantability or fitness for a particular purpose.

Info-Tech Research Group, Inc., Vendor Landscape: Mobile Device Management Suites, August 2012. Info-Tech Research Group Vendor Landscape reports recognize outstanding vendors in the technology marketplace. Assessing vendors by the strength of their offering and their strategy for the enterprise, Info-Tech Research Group Vendor Landscapes pay tribute to the contribution of exceptional vendors in a particular category.

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